MEP Relies on WAFS™ by Globalscape® for Nationwide Office Collaboration

Automated File Sync and Replication Tool Improves Internal and Remote Data Sharing and Access

For more than 10 years, MEP Associates has delivered progressive consulting and design services to its customers from its headquarters in Eau Claire, Wisconsin.

After expanding to a second and third office space, MEP struggled to effectively share data between its teams that were working in different locations. Initially, MEP relied on a VPN or email to manually copy files onto external hard drives—a temporary and extremely inefficient solution that caused several roadblocks in the design process, including:

> Difficulty sharing large Revit® files, which led to significant bottlenecks

> Unlocked files could be edited by different parties simultaneously, creating confusion and ultimately more work

> Previous file versions could be permanently lost or changed unless manually backed up

MEP needed a real-time data replication solution that could work seamlessly with AutoCAD® and Revit files, and effectively manage the firm's recent growth.

"Our teams really needed a way to work collaboratively in real time," said Jon Keiser, MEP's Director of Information Technology. "VPN and email can be great tools, but the resulting inefficiency had a negative impact on the quality delivered to our customers, and the timeliness of our work."

After researching several data replication solutions, MEP adopted Wide Area File Services by Globalscape (WAFS™), which promotes:

> Secure replication of all AutoCAD and Revit files to multiple locations globally

> Real-time collaboration, with locked and read-only files

> Automatic restore of all mission-critical data

"With Globalscape's platform, we can share large AutoCAD and Revit files without ever having to email, upload, or wait for them to download," said Keiser. "Everything we need is instantly accessible—no matter which office you're stationed in. Our efficiency improved 100% using Globalscape's WAFS solution."

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- Jon Keiser, Director of IT, MEP

Delivering Higher Quality Projects Faster and Under Budget

In addition to a boost in efficiency, WAFS significantly improved collaboration among MEP employees. "WAFS fosters real-time collaboration. If one employee is working on a design, his colleagues can instantly see what was changed or added to the file," said Keiser.

MEP Associates now relies on WAFS to drive projects from start to finish. All of the firm's data is replicated through WAFS, including CAD drawings, design models, and programming software.

One Monday morning, three of their drives in their SAN failed in their corporate headquarters, which was hosting the data for their main projects folder. The users failed over to their other locations over their VPN and the replacement drives arrived Monday afternoon by courier. MEP was able to install the new hard drives and click a few buttons, and then by 6 pm that day, everything was being recreated on the fresh drives. On Tuesday morning, users were able to continue their work as if nothing ever happened.

"Globalscape's WAFS is crucial to our entire design process," continued Keiser. "We're able to deliver better products to our customers faster and at lower costs."

During the initial search for a technology partner, MEP prioritized customer service and support as key buying criteria. To date, Globalscape has more than lived up to its promises.

"The technical support is the best I have ever experienced in the IT world," said Keiser. "The support team goes above and beyond to ensure the products will work correctly and as efficiently as possible."

About Globalscape

Globalscape ensures the reliability of mission-critical operations by securing sensitive data and intellectual property. Globalscape's suite of solutions features EFT™ software, the industry-leading enterprise file transfer solution that delivers military- grade security and a customizable platform for achieving best-in-class control and visibility of data in motion or at rest across multiple locations. Founded in 1996, Globalscape is a leading enterprise solution provider of secure information exchange software and services to thousands of customers, including global enterprises, governments, and small businesses.